

Korean Air zoekt Sales Representative

Korean Air is co-founder of the current SkyTeam & a highly profitable Airline with more than 20,000 employees. Korean Air's global network now flies to over 125 destinations across 45 countries, operating a modern fleet of over 160 aircrafts. With our international network constantly expanding especially on the Dutch Market and opportunities arising in our Schiphol office, we are looking for career motivated individuals to join our operations for the Netherlands region with our office based on Schiphol Airport.

The Position:

- Your role will be in the beginning to develop & promote corporate business with relevant corporate accounts & corporate travelers.
- Recommend sales and promotional action plans to the Manager based on market needs, assist in designing and developing sales & marketing strategies, in order to ensure growth in revenue & market share for Korean Air's Travel Agents.
- You will also favorably re-present Korean Air & explain & sell the Korean Air products to both existing and potential Travel agencies.

Experience & Qualifications:

- Airline field sales experience is a pre, with ability to source new business initiatives.
- Knowledge of the CRS capabilities (Reservation and Ticketing) is a pre.
- You must have a pleasant, outgoing personality and good interpersonal skills, with strong commercial acumen with a desire to achieve results and excellent communication skills in both Dutch & English.
- Affinity with Asian / Korean Culture is a pre.

Salary & Benefits:

We offer our employee's competitive remuneration packages, attractive travel benefits and career development supported by training facilities in Seoul, & e-Learning programs for those seeking a long-term future in the Company.

To apply:

For more information and to apply please send an E-mail with a motivation letter including your C.V. to Mr. Semmad on hsemmad@koreanair.com.